

*info Newsletter Skin # 1 (default)





Newsletter for Sage MAS 90 and Sage MAS 200

Jan. 2008 • Volume 8 • Issue 1

What's Inside

New options for credit card processing
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Saved report settings
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Extended solutions for accounts payable
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Headline News

At Sage Summit 2007, Sage Software's annual customer conference, the company announced Sage Payroll PayCards, a new employee payment option for small and mid-sized businesses and organizations. Sage Payroll PayCards can help reduce payroll costs and the liabilities associated with paper paycheck generation, while enabling employers to give their employees a new, simple, and cost-effective way to receive their pay.

Sage Payment Solutions Offer New Options For Credit Card Processing

Accepting and processing credit card payments is an essential aspect of running a successful business. Studies show that accepting credit cards increases sales by 15 to 50 percent, because credit card customers have less resistance to buying. However, the workflow of processing credit cards can be labor intensive. Sage Software has a new division, Sage Payment Solutions (SPS), dedicated to making this process seamless and cost effective. SPS has a variety of services available to fit your organization's needs, whether you are:

- » Running credit card transactions as a stand-alone process and rekeying information into Sage MAS 90 ERP
- » Using the Sage MAS 90 Credit Card Processing module with PCCharge Payment Server
- » Ready to get started accepting credit cards for the first time

Here we'll take a look at each of these scenarios in turn, and we will conclude with an overview of additional financial services available from SPS.

An Integrated Payment Solution

If you currently run credit card transactions as a standalone process, and are re-keying the information into Sage MAS 90, you have doubtless found the process to be both labor intensive and error prone. Duplicate data entry doubles the possibility of entry errors and transactions can be missed completely. What about issuing a credit? Does

it involve multiple steps? SPS can provide a solution to all of these problems by combining a service-based approach with tight integration.

A Service, Not A Module

The credit card processing industry is rapidly changing, and new rules and regulations are frequently being added in order to reduce fraud and protect sensitive customer information. This means you must stay on top of the changes and be diligent in downloading upgrades to your software as the changes occur. With Sage Payment Solutions, you are ensured that you are up-to-date and in compliance. Keeping up with industry regulations and making sure the required security processes are in place is all part of the SPS service.

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*info Newsletter color customization areas:

1. Background object colors
2. Story Titles
3. Story Sub-Titles
4. Vertical Rules
5. Header image tint on Skin #2
6. Gradient header color on Skin #3



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